

**Recruited position: Member of Management**

*Project Leader / Liaison Head / Partner*

**About:** CMG is a specialized European management consulting and research firm with presence in Zurich, Munich and Beijing. It provides original, fact-based and calibrated China policy and market analysis to advise European corporate, investment and public sectors on China strategies, cooperation concepts and negotiations.

**Working location:** Beijing, Munich, Zurich, or remote/upon agreement

**Your main value-added?**

Strengthen CMG's managerial and strategic bandwidth with regards to corporate development and strategic positioning of CMG, stakeholder engagement, business and product development, project conceptualization and execution as well as people development – effective incentives are discussed and tailored on an individual basis.

**What characterizes you?**

- Relevant academic background in fields such as economics, business, politics, IR, policy or law
- A minimum of 5-10 years of relevant working experience in management consulting, corporate strategy or government affairs functions, or other public or private sector business roles with significant share of leadership of and exposure to analyzing or responding to policy and market developments in China
- Thorough understanding of the Chinese policy and regulatory context, incl. structures, relevant actors, processes and current developments with relevance for foreign businesses and governments
- Deep understanding of the European business and government context and actors and their evolving re-calibration of opportunities vs challenges when it comes to their engagement in and with China, relevant networks among CMG's target groups is a strong plus
- Strategic thinking, outstanding analytical, conceptual and problem-solving skills as well as experience and ability to effectively guide and lead a team of analysts in a fast-paced and often virtual environment
- Professional service mindset, creativity, can-do attitude, personal resourcefulness, team player, cross-cultural awareness and agility to adapt to ever changing market and client needs
- Highest level of professional ethics and ability to inspire trust in client communication and interaction
- Proficiency in or native-level Mandarin and English – German, French and/or Italian are strong pluses

**Application document (1 PDF)**

- Motivation letter (max. 1 page) and CV unified in **one PDF**

**Working permit:** for Chinese/ non-Schengen nationals with interest in working in Zurich or Munich, CMG can support the application process for the work permit. Please submit your materials and queries to: [mherrmann@chinamacro.ch](mailto:mherrmann@chinamacro.ch)

