

Travel with us to Shenzhen to join our learning conference!

2025 European China Conference Shenzhen (ECCS), 9-12 November 2025

China's evolving policy and business context for European decision-making ahead of the 15th FYP (2026-2030)

Brochure deck for target participants interested in 2025 ECCS

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China Macro Group (CMG)

China Macro Group (CMG) – a specialized European management consulting and research firm



Profile

- CMG is a service-minded and innovative management consulting and research firm
- CMG serves corporate, investment and public sectors on China related questions
- It focuses on China's policy, market, related geopolitical and geoeconomic factors
- CMG contributes content publicly via various initiatives such as Primers and webinars
- CMG operates with presence in **Zurich**, **Munich and Beijing**





Our consulting value proposition

China strategy

• Reviews, development, scenarios, de-risking

Strategic initiatives / decisions

Partnerships, investments, M&A or negotiations

Decision-aiding intelligence

Market / competition / policy and benchmarking

BoD / ExCo briefings

• Strategic business context, market, geopolitics

HQ-subsidiary interaction

• Facilitation, alignment, trainings, monitoring

Our approach

Research values – original, fact-based and calibrated

Four lenses: business, economy, public policy and geopolitics / geoeconomics

On-the-ground presence and broad Chinese expert network

Cross-cultural, interdisciplinary team with strong professional services DNA



CMG's mission statement for ECCS



CMG's mission for ECCS as a high-value learning conference

Curate high-value learnings and engagements on-the-ground in China to equip the target group from European organizations with relevant strategic / contextual intelligence, peer networks and cross-cultural awareness

Value proposition for participants

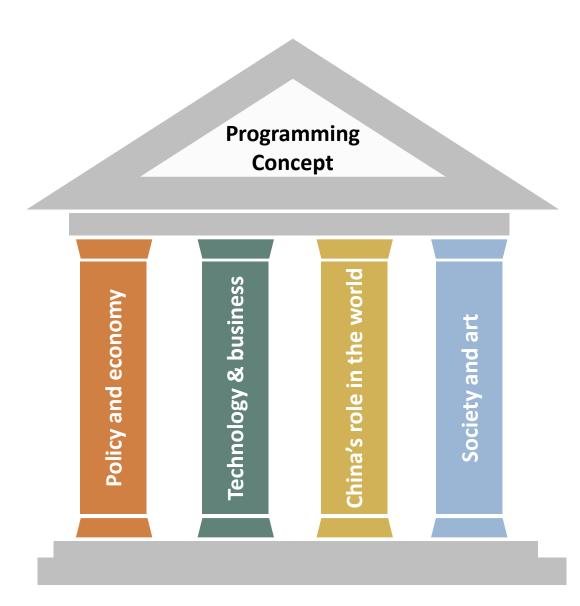
You will gain... ... strategic intelligence on China's evolving policy and business environment, engage with leading experts and network with peers

The 2025 ECCS is... ...a compact 3-day learning conference with high-value content with leading China-based experts and practitioners, site visits to leading local companies as well as **networking time** with your peers and the local European business community

The content is... ...is designed to support European headquarters across corporate, investment and public sectors in times of strategic decision-making – especially strategy development, partnerships and investment decisions – regarding China and focuses on contextual factors of general relevance, ranging from a persistently difficult post-Covid economic recovery, an ambitious policy agenda to drive China's development and reform priorities, a rapidly evolving corporate landscape increasingly harnessing China's digital economy and indigenous innovation, to understanding how Beijing views the world and deals with geopolitical factors



ECCS' programming framework: four relevant thematic pillars



Four Thematic Pillars

I. Policy, economy, development

- China's key developmental challenges
- Development and reform policy priorities
- Macroeconomic factors

II. Business, entrepreneurship, technology

- Company visits (e.g. Tencent, BYD, Ping'an)
- Shenzhen's vibrant VC ecosystem
- Foreign business in China
- Entrepreneurship and leadership in China

III. China's role in the world / geopolitics

- Beijing's view of the world
- China's foreign policy
- Key geopolitical factors

IV. Society and art

- Shenzhen through the lens of architecture
- Journalism in China
- Visit to M+ museum in Hong Kong

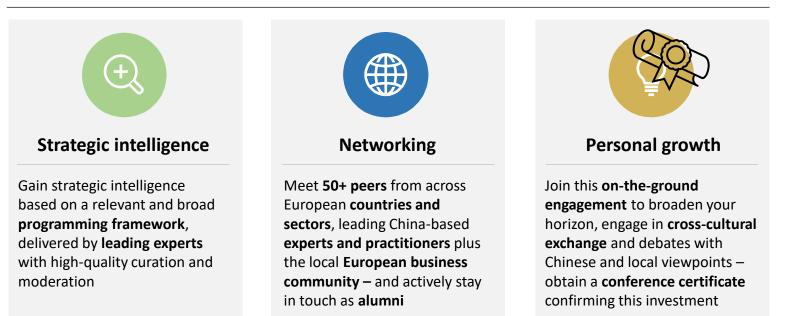
ECCS' target participants: professionals in managerial positions in European organizations



ECCS' target participant profile:

- Holding a managerial position in corporate, investment or public sector
- Affiliated to a European institution
 - Based in Europe or in the Asia-Pacific region, and secondarily also based in China
- In practical need of compact, relevant and up-to-date strategic intelligence on the Chinese market

Participants' key benefits



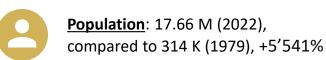
ECCS location (1/2): Shenzhen – convening in China's youngest metropolis, a globally aspiring tech hub

In a nutshell

Besides its **prominent** *location* within the Greater Bay Area and right across from Hong Kong, Shenzhen is China's youngest *metropolis* – in terms of both history as well as its energetic citizens that venture from all corners of China in the pursuit of opportunities - and one of China's key technology and manufacturing hubs, boasting corporate giants such as Tencent, Baidu, Ping'an, Huawei as well as a vast number of highly entrepreneurial start-ups



Location: Greater Bay Area, 20min train from Hong Kong, 2h 20min flight from Shanghai, 3h 25min from Beijing



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<u>GDP</u>: 482 B USD (2023), 3rd city in China after Shanghai and Beijing

Tech-hub: home to tech giants such as Tencent, Huawei, DJI and BYD



Ping An Finance Center

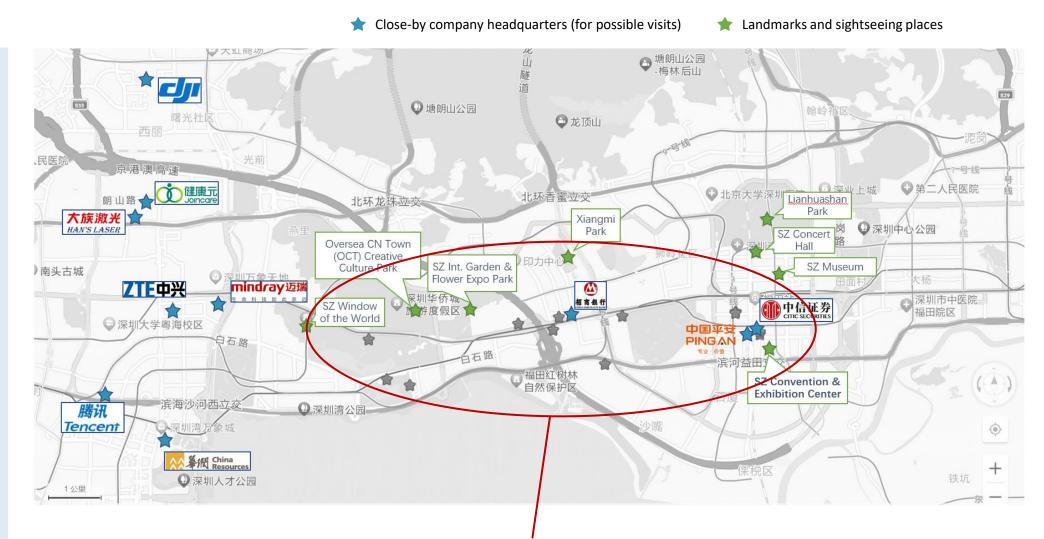
Tencent Global Headquarter

ECCS location (2/2): Conference venue – conveniently located in the heart of Shenzhen

The conference will take place in a highend hotel in **Futian District**, the heart of Shenzhen

In a nutshell

We will offer negotiated rates for accommodation



The conference will be held in the heart of Shenzhen. The hotel and conference venue will be announced

What is it?	Compact learning conference curating high-value contextual content for learning and engaging in China to support European headquarters in times of strategic decision-making
What it is not?	Business matchmaking, sector-specific program (e.g. medical device)
Target group?	50 managers affiliated to European organizations based in Europe or Asia-Pacific, secondarily in China
Key benefits?	Strategic intelligence, networking (incl. alumni community) and personal growth (incl. certification)
Programming pillars?	Policy/economy/development, technology/business/entrepreneurship, geopolitics, society/culture
Where/when?	Shenzhen, 9-12 th November 2025
Impact on your work week?	3 full days, running Sunday noon till Wednesday noon – using 2.5 days of working week, leaving 2.5d for personal business trip domestically in China after conference
Price? (Unified pricing across all channels)	EUR 4'000 per participant (all included, except for travel and visa) EUR 2'500 for China-based participants (excl. hotel / travel)
Registration deadline?	End June 2025 – registration declares binding intent to purchase ECCS conference service, pending CMG decision by end June 2025 if ECCS will be held considering number of processed registrations

For queries email us at conference@chinamacro.ch

How to successfully organize a business-relevant conference in China in a complex context

CMG has from 22-25 October organized, curated and moderated this year's stars China symposium 2023 in the country's technology hub Shenzhen. This has been an enriching experience, and we feel encouraged by the positive feedback we have received by participants, speakers and partners.

Looking back, we also drew a lot of learnings from curating such a large-scale Europe-China business conference in China from an overseas base. Find here our ABC on what we believe are crucial key ingredients towards a successful conference.

A for Attitude	Make clear why you conduct a conference in China, articulate your purpose including the key metric you hope to generate, e.g. mutual understanding and trust
B for Bold	Curate at arm's length and seek respectful dialectics to enable more robust opinion building, eventually leading to more trust and business follow-up
C for Cross-cultural	This communication is a cross-cultural act, work hard to minimize misunderstandings, simple terms like market, governance, security can mean very different things
D for Didactic	Communicating complex and multi-factor developments in China is a didactic challenge, written and verbal framings by host and moderators minimize misunderstandings
E for Endorsement	Displaying due behavior as conference host and a guest in China is crucial, local government endorsement in the form of greetings or welcome speech matters
F for Food	Chinese food, this unique breadth and depth of flavors, textures and optics - make it a conscious part of the program
G for Gender	Curate for conscious gender balance - Chinese business environment is full of female Chinese leaders and entrepreneurs, showcase them
H for Humanize	Talking about geopolitics, policy and macroeconomics in China makes sense given the continental size, try to humanize their drivers, impacts and hopes
I for Institution	Be very clear which institution is the host of the conference, patiently introduce it and mention its earlier track record in China - this matters in China
J for Jetlag	If significant number of conference attendees fly in, optimize your program to better help overcome jetlag, least by providing best possible coffee or tea
K for Kaleidoscopic	Discussing China is - epistemically - very multidimensional and kaleidoscopic, think hard about what dimensions of contemporary China to portray
L for Last-minute	3-4 weeks before the actual event, competition for sought-after speakers and resources kicks-in, be ready to multi-task and stay flexible
M for Mandarin	Clarify early if simultaneous translation is needed, resort to project translated English text to be pragmatic, recognize English efforts if not natural to speaker

N for NGO	Research and inquire about all local registration and approval requirements with local police, local security and bureau of civil affairs, to ensure full legal compliance
O for Outdoor	Weave in outdoor walking activities to allow for physical activation and enchantment by simple discoveries of daily life, even in a megacity like Shenzhen
P for Partners	Work with local partners when you organize a conference - for the team work fun, the amplified impact, the local touch and all the invaluable guidance you get
Q for Quality	Conference and event management in China is obsessed with quality and details, also given competitiveness of the environment, embrace it for your product
R for Rules	Use Chatham Rules, explain them clearly and remind them frequently - especially also Chinese participants will treasure them, for more genuine exchange
S for Sensitivity	Factor in the political sensitivity of discussing certain topics in China, also the interrelationship with the speakers' background and role, framings and session titles matter
T for Timing	In China's resource competitive environment, conference timing needs to consider top-level political events such as CIIE or Bo'ao, as they absorb resources at vast scale
U for USP	Think hard about how to form the conference's USP, framing, content concept, location, partners, and formats all matter to be able to draw leading Chinese speakers
V for Visa	Assist your traveling in conference participants empathetically in the visa process, also by providing an effective invitation letter that facilitates the process
W for WeChat	Create WeChat groups to connect participants including international guests, to dynamically communicate changes in logistics and enable post-event engagements
X for Xiexie	Cultural etiquette - lead by example in showing cultural empathy and respect, everyone feels more comfortable and the discussions become more open
Y for Yearly	Visit your local partners 3-4 months before holding the conference, esp. if you want to run it yearly - this is how you keep everyone engaged for the cause
Z for Zoom	Zoom connects distant people, but nothing replaces for in-person dialogue in a trusted environment with open-mind, probing questions and motivated speakers

CMG curation for client

<u>Reference</u>: 2023 "Re-Engaging with China – Business Opportunities and Challenges" program



General impressions / high value speakers

CMG curation for client

Reference: 2023 impressions – curated, run and moderated by CMG in China's dynamic Shenzhen





<u>Reference</u>: 25 renowned expert speakers spanning business, politics, and academia



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<u>Reference</u>: 70 European business leaders from across sectors joined during 4 days



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<u>Reference</u>: activities include visits at Shenzhen Stock Exchange, Ping'an P&C, Tencent HQ and city sightseeing



Testimonials by 2023 participants (1/2)



Stephan Wyssbrod UBS The China Symposium was very well organized and it unfolded an **outstanding** program which illuminated the **power** of the Greater Bay Area, the Chinese economics as well as the political collaboration – all presented by **very relevant** speakers.



Lukas Studer Bertschi

The China Symposium has an **outstanding** moderation, **perfect** organization and good mix of speakers. These were **excellent** 4 days, since I have not been in China since Covid – the symposium embraced its theme of '**Re-engaging with China**' very well.



Mark Dittli Financial Journalist "

The China Symposium gave **a series of top level insight** into current economic, social and political issues in China as well as an in-depth look at the prospects of the **Greater Bay Area around Shenzhen**. The lineup of speakers was **brilliant**, and the organization and curation of the event by China Macro Group was **impeccable**.

Testimonials by 2023 participants (2/2)



Peter Hinder Abifor The China Symposium gave me a broad and exciting insight into Chinese business, politics and culture, coupled with **highly valuable** networking contacts. It was very well organized. We had the pleasure to listen to some **top-class speakers** and follow exciting panel discussions.



Patrick M. Renz ADB Participating in the China Symposium 2023 was an extraordinary journey for me, filled with invaluable learning and inspiring encounters...I am profoundly grateful for the experience and would earnestly recommend the China Symposium to anyone looking to broaden their horizons and gain a deeper understanding of China's role in the contemporary world. The knowledge and perspectives I gained are invaluable.



Graziella Leite Piccoli ICRC I feel very lucky to have been among so many **knowledgeable, talented, and successful colleagues**. The China Symposium offered a great programme with **high caliber speakers** and a very good balanced mix of topics. The event also gives you valuable networking possibilities...Spotless organization. I **would not hesitate** doing it again.

Why CMG?

Deep and varied curational experience regarding China related discussions, dialogues, events and a specific track record of delivering a post-Covid China symposium in October 2023

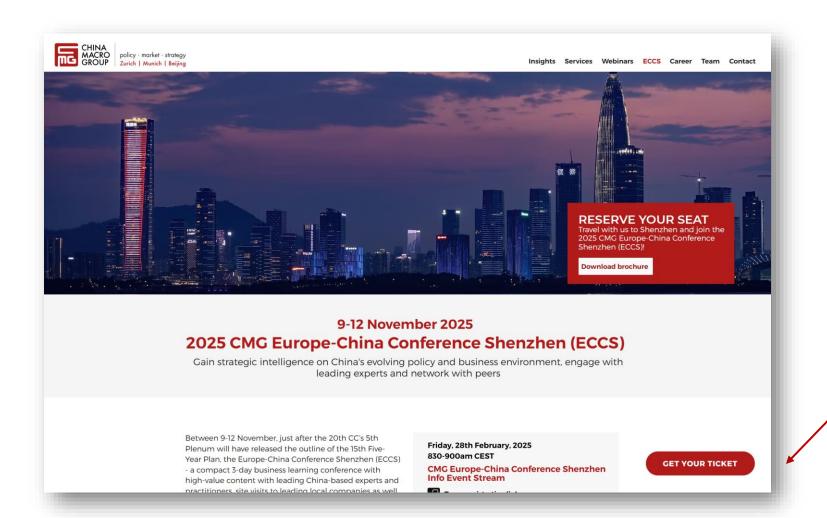
Extensive network in China among local and foreign business, academia, thinktanks, international organizations and media



Cross-cultural vantage point enabling a critical yet empathetic «China analysis» considering policy, market, business and international affairs lenses

Professional service DNA, focused on adding-value to conference participants and understanding key questions and intelligence needs of European headquarters

Reserve your ticket now and join us in Shenzhen!



1. Log on to the ECCS website



2. Reserve your ticket (registration deadline: June 2025) Subscribe at CMG to receive regular updates and follow us on LinkedIn





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